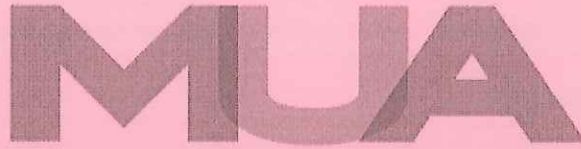


The
Management
University
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CERTIFICATE UNIVERSITY EXAMINATIONS

SCHOOL OF MANAGEMENT AND LEADERSHIP

CERTIFICATE IN SUPPLY CHAIN MANAGEMENT

**CSM 104 : FOUNDATIONS OF DISTRIBUTION AND MATERIALS
MANAGEMENT**

DATE: 10TH AUGUST 2018

DURATION: 2 HOURS

MAXIMUM MARKS: 70

INSTRUCTIONS:

1. Write your registration number on the answer booklet.
2. **DO NOT** write on this question paper.
3. This paper contains **SIX (6)** questions.
4. Question **ONE** is compulsory.
5. Answer any other **FOUR** questions.
6. Question **ONE** carries **30 MARKS** and the rest carry **10 MARKS** each.
7. Write all your answers in the Examination answer booklet provided.

QUESTION ONE

Read the Case Study below carefully and answer the questions that follow:

SBI INTERNATIONAL

SBI International is a French Civil Engineering company involved with road Construction projects in Kenya. In their day to day activities procurement of construction materials is a crucial role and depending on their project scope they sometimes outsource the services of external contractors to supply Bitumen, Tar and other road foundation materials.

Your company has been contracted to supply the above materials to SBI within a short period of time and in your planning schedule you have assembled a team that needs a pre briefing meeting before the actual procurement process commences. The materials are to be procured from Shanghai in China through the port of Mombasa within three weeks from the award of the contract.

Required:

- a) Explain the term material management in a Supply Chain Management Scenario
(2marks)
- b) Outline reasons why an organization such as SBI International would practice prudent material management as an organization
(11marks)
- c) During the pre - briefing meeting with your procurement planning team list the basic elements of material management that would feature in your discussion
(4 marks).
- d) As a Material Manager what basic principles of material management would you put into use in your organization
(7 marks)
- e) Outline some of the functional areas of materials management (6 marks)

QUESTION TWO

- a) Define the term materials
(1 mark)

- b) Analyze the various classifications of materials (5 marks)
- c) Explain the various activities involved in materials management (4 marks)

QUESTION THREE

- a) Define inventory control (2 marks)
- b) Explain the inventory control criteria (5 marks)
- c) Illustrate why inventory control necessary in an organization (3marks)

QUESTION FOUR

Explain five types of relationships in supply chain management (10 marks)

QUESTION FIVE

- a) Describe the term procurement as used in materials management (2 marks)
- b) Explain any four new developments in procurement (8 marks)

QUESTION SIX

Explain the available modes of transportation in materials management (10 marks)

